



FBN®

2023 Seed Flex Pick



Designed to Offer Flexibility

Deciding what seed to purchase is a big decision. The Flex Pick is designed to enable you to take advantage of early discounts available without having to decide on a specific hybrid or variety until you have more time to review performance and placement details.



Choose Crop/Brand

Decide between traited corn, conventional corn, Enlist E3® soybeans or Non-GMO soybean products.



Checkout

Choose your payment method and checkout while taking advantage of the season's best discounts.



Product Decision

Our team of professionals will work with you before November 30th to identify specific hybrids or varieties.



Visit FBN.com/Seed to choose your Flex Pick option

- **If I buy a Flex Pick item, am I guaranteed inventory when I choose the specific hybrid or variety?**
 - No. Flex Pick purchases do not guarantee inventory availability of specific varieties or hybrids. All seed varieties and hybrids are allocated on a first-come-first-served basis, so make your selections as early as possible.
- **How long do I have to decide on my final product or variety?**
 - November 30, 2022 is the final day to make order changes on your Flex Pick items. After that, FBN may cancel the order and any associated discounts will be forfeited, so we encourage you to make your product selection as early as possible.
- **How will I select specific products at a later date? Will someone contact me?**
 - You may contact our Customer Experience team directly at support@farmersbusinessnetwork.com or 605-273-2805 to finalize your order. You may also contact your sales representative for more information on what varieties or products would be a good fit for your operation. Our Account Executives, Territory Managers, or Regional Agronomists may also reach out to you to talk through options.
- **What happens to my discounts if the total amount I owe FBN increases after I select the specific products, either because they had a higher price than the Flex Pick product or I increased my order size?**
 - Your discounts will remain on a dollar-for-dollar basis up to the amount of the original Flex Pick order. Any amount above the original order will receive applicable discounts at the time the value of the order increases.
- **How am I charged the difference if the total amount I owe FBN increases after I select the specific products, either because they had a higher price than the Flex Pick product or I increased my order size?**
 - Your original payment method will be charged for the difference unless other arrangements are made at the time of selection.
- **What happens to my discounts if the total amount I owe FBN decreases after I select the specific products?**
 - All discounts applied as a percentage of the amount owed will be reduced on a pro-rata basis according to the new value of the order. Some brand-specific discounts may be forfeited when switching from one brand to another. Additionally, other discounts, including certain multi-product discounts and discounts requiring a minimum purchase, may be forfeited if you no longer meet their requirements.
- **How am I refunded the difference if the total amount I owe FBN decreases after I select the specific products?**
 - Refunds will be applied in a manner applicable to the payment method used to purchase the Flex Pick items. FBN may also apply such excess amount to other balances owed to FBN in accordance with all applicable terms and conditions of sale and the financing method used.
- **Are the delivery dates I see in the checkout flow guaranteed?**
 - No. Flex Pick delivery dates and availability estimates are subject to change based on the specific product selection. Your final estimated delivery date will be communicated to you in an updated Sales Order Acknowledgement after you select your specific product.